



INTEGRA REALTY RESOURCES

IRR | PITTSBURGH

COMMERCIAL REAL ESTATE
VALUATION & CONSULTING



22

years serving Western
Pennsylvania market

IRR[®]—*INTEGRA REALTY RESOURCES*—

provides world-class commercial real estate valuation and counseling services to both local and national top financial institutions, developers, corporations, law firms, and government agencies. As one of the largest independent property valuation and counseling firms in the United States, we provide our diverse array of clients the highly informed opinions and trusted expert advice needed to understand the value, use and feasibility of their real estate. *IRR. Local expertise. Nationally.*

800+

appraisals completed
annually

RECENT APPRAISAL ASSIGNMENTS OF NOTABLE AND VARIED ASSETS

Office



- **U.S. Steel Tower, Pittsburgh, PA**
- One Oliver Plaza, Pittsburgh, PA
- BNY Center, Pittsburgh, PA
- Consol HQ, Canonsburg, PA
- GNC HQ, Pittsburgh, PA
- Oliver Building, Pittsburgh, PA

Industrial



- **Ardex, Aliquippa, PA**
- Dairy Farmers of America, Sharpsville, PA
- Siemens Hunt Valley, Lower Burrell, PA
- Universal Well Services, Connellsville, PA
- Commonwealth I & II, Wexford, PA
- Covestro, Pittsburgh, PA
- Cranberry Corporate Center, Cranberry, PA

Multifamily



- **The Kenmawr Apartments, Pittsburgh, PA**
- Waterford at Nevillewood, Presto, PA
- Flats on Fifth, Pittsburgh, PA
- Vulcan Village, California, PA
- Lincoln Pointe Apartments, Bethel Park, PA
- Ventana Hills Apartments, Coraopolis, PA

Hospitality



- **Omni William Penn Hotel, Pittsburgh, PA**
- Marriott City Center, Pittsburgh, PA
- Hampton Inn University Center, Pittsburgh, PA
- Courtyard Shadyside, Pittsburgh, PA
- Hyatt House, Pittsburgh, PA
- Doubletree Hotel, Cranberry, PA

Retail



- **The Waterfront, Homestead, PA**
- Monroeville Mall, Monroeville, PA
- The Mall at Robinson, Pittsburgh, PA
- Cranberry Square, Cranberry, PA
- Hampton Plaza, Gibsonia, PA
- Pointe Plaza, North Fayette, PA
- Star City Plaza, Morgantown, WV
- Bank of America, Upper St. Clair, PA

Specialty Assignments



- **The Rivers Casino, Pittsburgh, PA**
- Stage AE, Pittsburgh, PA
- Erie Parking Garage, Erie, PA
- Bedford Springs Resort, Bedford, PA
- Presque Isle Downs & Casino, Erie, PA
- The Meadows Casino, Washington, PA

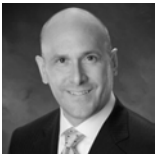
OUR VALUE PROPOSITION

What sets our firm apart is the longevity of our principals and senior analysts who have been collaborating on property analyses for over 25 years. Through developing our team relationships, our specialty appraisal practices have evolved to create high quality, industry-leading standards. Over this 25+ year relationship, our staff has evolved into specialty appraisal practices. One staff member appraises apartments, another large shopping centers, another office buildings, another industrial buildings; we even have a staff member that appraises churches.



Brian P. Kelly, MAI, SRA, Senior Managing Director

Brian Kelly is a certified general appraiser in Pennsylvania and holds the MAI and SRA professional designations. Mr. Kelly has been actively engaged in real estate since 1990 in the field of real estate valuation and consulting as well as ownership of investment real estate. He has a broad range of experience in valuation and analysis of all types of real estate, including, but not limited to, self storage, golf courses, apartments, hotels/motels, offices, flex facilities, warehouses, shopping centers, mixed use properties, vacant land, institutional properties and special purpose properties. He has provided expert testimony in court regarding a wide variety of property types. Prior to joining Integra Realty Resources, Mr. Kelly was a principal with Kelly Rielly Nell Barna & Associates in Pittsburgh.



Anthony Barna, MAI, SRA, CRE, Managing Director

Anthony Barna holds the MAI and SRA designations and is a certified, general appraiser. Mr. Barna was trained as a biomedical engineer at Boston University and has a graduate degree in finance from Duquesne University. While practicing as an appraiser, he taught as an Adjunct Professor of real estate topics at Duquesne University. Mr. Barna currently serves on the Appraisal Review Panel and holds the CRE designation from the Counselors of Real Estate.



William Rielly, Jr., MAI, Managing Director

William W. Rielly, Jr. holds the MAI designation and is a general certified appraiser in the Commonwealth of Pennsylvania. He has an undergraduate degree with a major in economics from Georgetown University and a J.D. from the University of Pittsburgh School of Law. After practicing law, he began his appraisal career in 1990. He has provided a wide range of appraisal services including residential and commercial lending assignments, litigation support, estate planning valuations and institutional asset valuations.

OUR CLIENTS

Law Firms/Accounting

Government & Organizations

- 1st Summit Bank
- American National Bank & Trust Company
- Ameriserve Financial
- Apollo Trust Company
- Armstrong County Building and Loan Association
- Bank OZK
- Brentwood Bank
- Citizens Bank
- Commercial Bank & Trust
- Community Bank
- CNB Bank
- Dollar Bank, Fsb
- FCC Capital Corp.
- Farmers National Bank
- Fidelity Bank
- Fifth Third Bank
- First Commonwealth Bank
- First National Bank
- First United Bank & Trust
- Huntington National Bank
- InFirst Bank
- Jersey Shore State Bank
- Key Bank
- Landmarks Community Capital Corporation
- M & T Bank
- Mars Bank
- NexTier Bank
- North Side Bank & Trust Company
- PNC Bank, NA
- Premier Bank
- S & T Bank
- Somerset Trust Company
- Standard Bank
- The Bank of New York Mellon
- TriState Capital Bank
- Union Savings Bank
- Valley National Bank
- Washington Financial Bank
- Wells Fargo Bank, N.A.
- WesBanco Bank, Inc.
- West View Savings Bank

- Archer & Greiner PC
- Babst Calland
- Bertstein & Burkley
- Bowles Rice
- Bruce Dice & Associates
- Buchanan Ingersoll & Rooney PC
- Burns & Scalo
- Citron Alex PC
- Cohen & Grigsby,PC
- Dickie McCamey
- Eckert Seamans
- Fox Rothschild
- Goehring Rutter & Boehm
- Goldberg, Kamin & Garvin, LLP
- Houston Harbaugh
- Leech Tishman
- Long & Long LLC
- McCarthy McEnroe Rosinski & Joy
- Metz Lewis Brodmnan Must O'Keefe LLC
- Meyer Unkovic & Scott LLP
- Papernick & Gefsky
- Peacock Keller
- Rothman Gordon, PC
- Siegel Jennings
- Spina Law Associates, PC
- Strassburger McKenna Gutnick & Gefsky
- Tucker Arensberg
- Weiss Burkardt Kramer LLC

- Allegheny County
- Beaver County
- Borough of Sharpsburg
- Borough of Swissvale
- Canon McMillan School District
- City of Clairton
- City of Pittsburgh
- Duquesne University
- Erie County
- Municipal Authority of the Township of Robinson
- Municipal Authority of Washington Township
- Plum Borough
- Washington School District
- US Small Business Administration

Brokerage/Developers/Owners

- Birgo Realty
- Berger Investment Group
- CBRE
- Collier Development LP
- DiCicco Development Inc.
- Elmhurst Group
- Hannah LWE
- Highwoods Properties
- Hullett Development
- Kacin Companies
- Key Real Estate Services
- Kossman Development Co.
- LG Realty Advisors Inc.
- Mosites Company
- Silk & Stewart Development Group
- Tusk Development



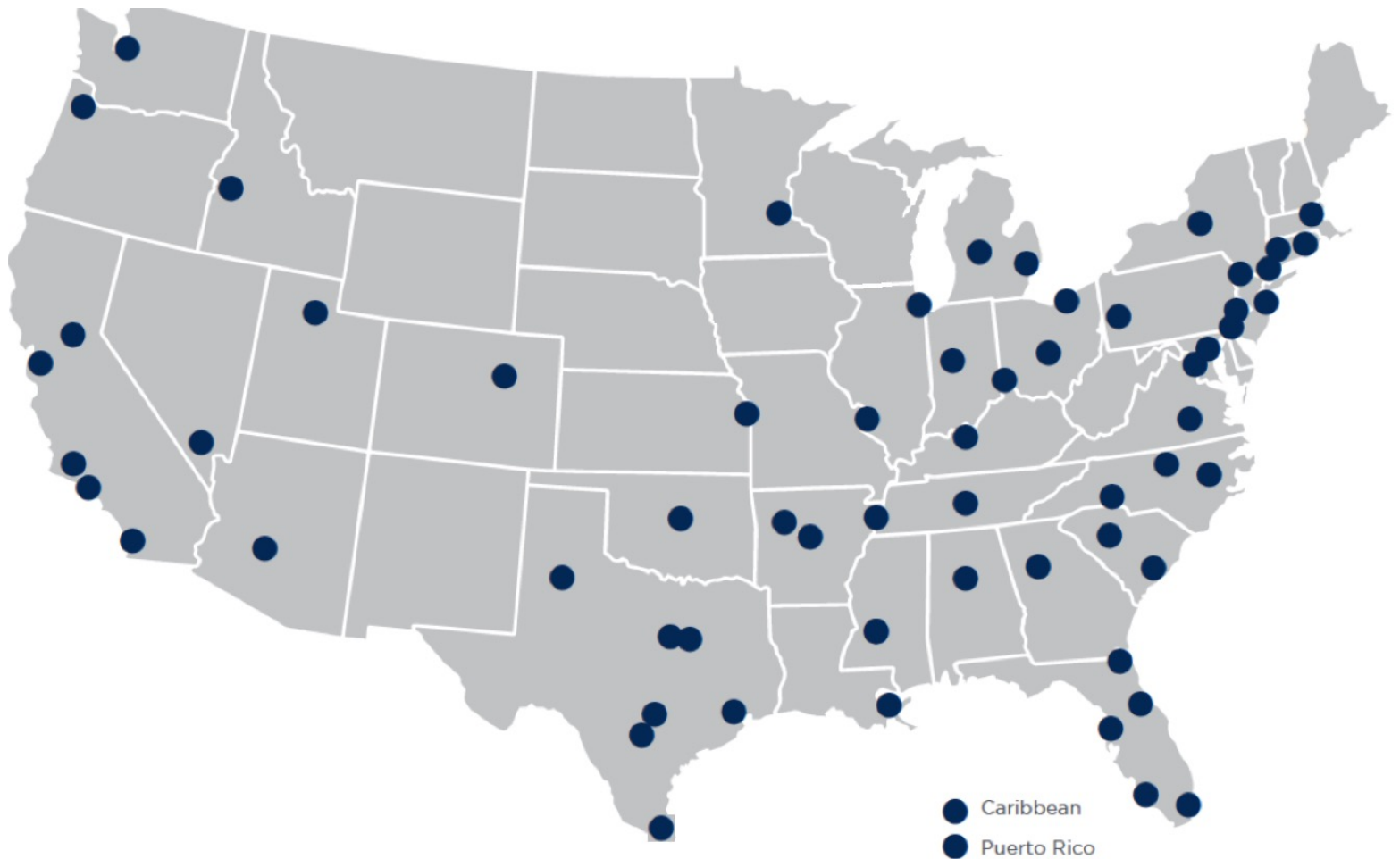
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50+

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60+

markets covered U.S. and Caribbean



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